

# Disclaimer

This presentation contains certain statements that may be deemed to be "forward-looking statements" within the meaning of applicable U.S. federal securities laws. All statements, other than statements of historical facts, that address activities, events or developments that Ardmore Shipping Corporation ("Ardmore" or the "Company") expects, projects, believes or anticipates will, or may occur in the future, are among these forward-looking statements including, without limitation, statements about: future operating or financial results, including certain expected results for the third quarter of 2023; future tanker rates; global and regional economic conditions and trends; shipping market trends and market fundamentals, including expected tanker demand and scrapping levels and any potential market improvement; the Company's liquidity, financial flexibility and strength; the Company's capital allocation policy and intended actions, including with respect to future dividends; the effect of Russia's invasion of Ukraine and of the novel coronavirus pandemic on the Company's industry, business, financial condition and results of operation; expected global oil consumption and refinery capacity growth; the Company's business strategy and operating leverage; the Company's ability to benefit from tanker rate increases, including expected increases in Earnings Per Share ("EPS") earnings and cashflow for given tanker rate increases; and expected revenue days, drydockings, fleet maintenance capital expenditures and debt reduction for 2023 and the quarters thereof. Although the Company believes that its expectations stated in this presentation are based on reasonable assumptions, actual results may differ materially from those projected in the forward-looking statements.

Factors that might cause or contribute to such a discrepancy include but are not limited to: failure of applicable assumptions to be met relating to illustrative future dividends, increases in EPS and cashflow from any rate increases and other related matters; economic strength and market conditions; fluctuations in spot and charter rates; changes in demand for and the supply of tanker vessel capacity; the levels of demand for the Company's vessels and services; future developments relating to the Covid-19 pandemic and Russia's invasion of the Ukraine; changes in the Company's operating expenses; general domestic and international political conditions; potential disruption of shipping routes; changes in governmental rules and regulations; vessel breakdowns and instances of off-hire; the declaration of any future dividends by the Company's board of directors; and the risk factors described in the Company's filings with the Securities and Exchange Commission (the "SEC"), including the Company's Annual Report on Form 20-F for the year ended December 31, 2022. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.



I. Highlights		
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**II.** Product and Chemical Tanker Fundamentals

III. Operating and Financial Performance

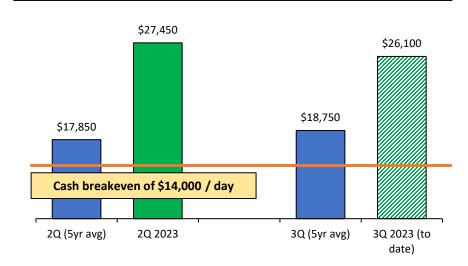
**IV.** Summary



# Highlights

- TCE rates continue to be elevated and well above cash breakeven levels
  - Showing resilience during the second quarter, which was impacted by above average refinery maintenance
  - Remaining elevated during the third quarter summer months
- Ardmore is reporting adjusted earnings<sup>(1)</sup> of \$23.7 million or \$0.57 per share for 2Q23, with continued strength into the third quarter
  - MRs earned \$27,450 / day for 2Q23, with 45% of the third quarter booked at \$26,100 / day<sup>(2)</sup>
  - Chemical tankers, on a capital adjusted basis<sup>(3)</sup>, earned \$27,500 / day for 2Q23, with 63% of the third quarter booked at \$23,000 / day
- Ardmore continues to execute on its Capital Allocation Policy
  - Continuing to de-lever, enhancing quality of earnings
  - Consistent with our policy of paying out one-third of adjusted earnings, declaring a quarterly cash dividend of \$0.19 per share
- The Company is focused on optimizing spot trading performance and tightly managing costs, thus maintaining its low breakeven level of \$14,000 per day
- 100% spot exposure allows Ardmore to fully benefit from the elevated market and anticipated seasonal strength in the coming months

### MR TCE Rates Resilient and Well Above Cash B/E<sup>(4)</sup>





<sup>1.</sup> Adjusted earnings and adjusted diluted EPS are non-GAAP measures. A definition of these measures and a reconciliation to the nearest GAAP comparable measures are included within Ardmore's earnings release for June 30, 2023



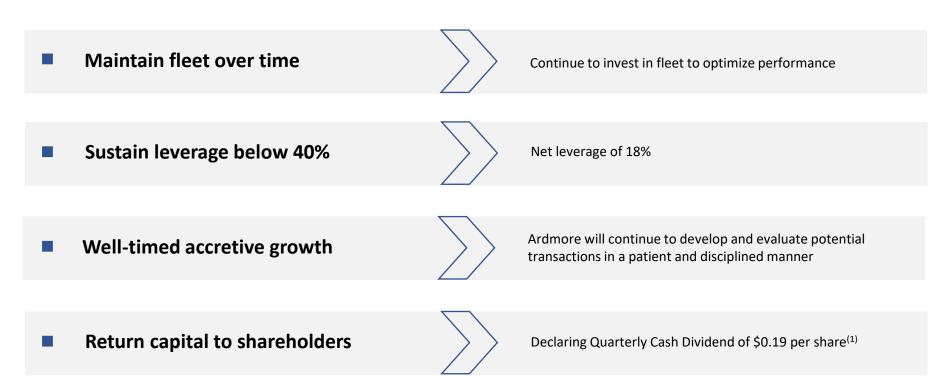
<sup>2.</sup> Basis MR-Eco Design spot TCE rates

<sup>3.</sup> Chemical tanker TCE capital adjusted is the adjustment made to actual TCE for capital invested relative to an MR. The objective is to show present rates comparable to MR rates to assess relative performance. Capital invested is based on analyst consensus market value of 2015-built vessels as follows: \$34.9 million for an MR, \$33.2 million for a 37k dwt coated IMO2 vessel. \$26.2 million for a 25k dwt coated IMO2 vessel

<sup>4.</sup> Basis Ardmore MR-Eco Design spot TCE rates and 5-year average TCE rates (2017 – 2022)

# **Capital Allocation Policy**

### Continued strong performance supporting consistent dividend, one-third of adjusted earnings



## Ardmore pursuing all of its Capital Allocation Priorities simultaneously

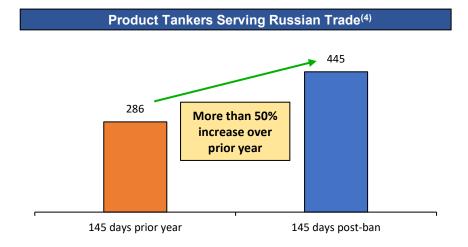


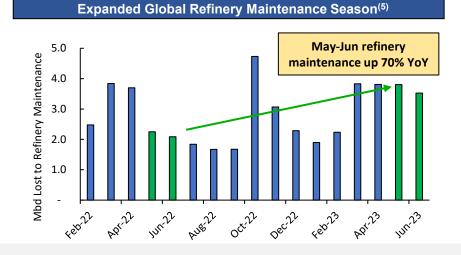
<sup>1.</sup> The dividend will be paid on September 15, 2023, to all shareholders of record on August 31, 2023

# **Near-Term Product and Chemical Tanker Outlook**

### Positive outlook with market anticipated to build through the second half of the year

- EU Embargo continuing to positively impact market
  - Re-ordering of supply chains adding to tonne-miles
  - Notable increase in number of product tankers carrying Russian cargo since Embargo (+50%YoY); these tankers typically not reentering global fleet
- Solid near term demand drivers
  - Refineries ramping back up following significant seasonal maintenance
  - Potential for China product exports to increase as refiners have revised upwards their diesel and jet export projections<sup>(1)</sup>
  - US economy and consumer spending continues to be resilient;
     US gasoline demand ahead of last year
  - Global oil demand projected to grow by 2% in 2023<sup>(2)</sup>
  - Chemical tanker demand forecasted to grow by 7.5% in 2023<sup>(3)</sup>
     driven by increased demand for organic chemicals and edible oils
- Furthermore, low scheduled deliveries is resulting in near zero net fleet growth







2. IEA Oil Market Report, July 2023

MSI Chemical Tankers Report. 2Q 2023

4. Vortexa, July 2023. 145 days prior year covers same period (Feb-Jun) as 145 days post-ban

5. Barrels lost to refinery maintenance

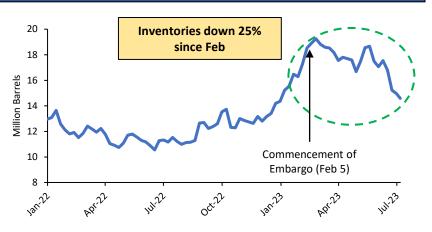


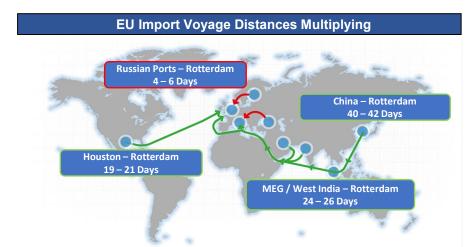
# **EU Refined Product Embargo**

### EU import tonne-miles anticipated to increase as inventories normalize

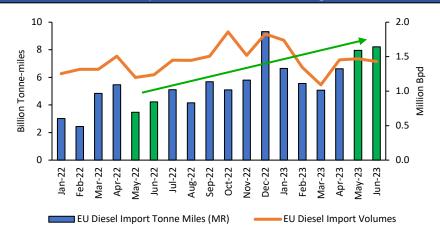
- EU Refined Product Embargo continuing to impact market
  - Following pre-embargo build, EU diesel imports initially declined as inventory drawn down<sup>(1)</sup>
  - As a result, EU product imports expected to increase, sourced from global geographies, significantly adding to vessel demand
  - Tonne-mile impact starting to accelerate at comparable diesel import volumes

### European Inventories Declining from Pre-Embargo Build<sup>(2)</sup>





### **EU Import Tonne-Miles Increasing**(3)





<sup>1.</sup> European Diesel Imports. IEA July 2023

<sup>2.</sup> ARA Diesel Inventories. Bloomberg July 2023

<sup>3.</sup> Vortexa. July 2023

I. Highlights

**II.** Product and Chemical Tanker Fundamentals

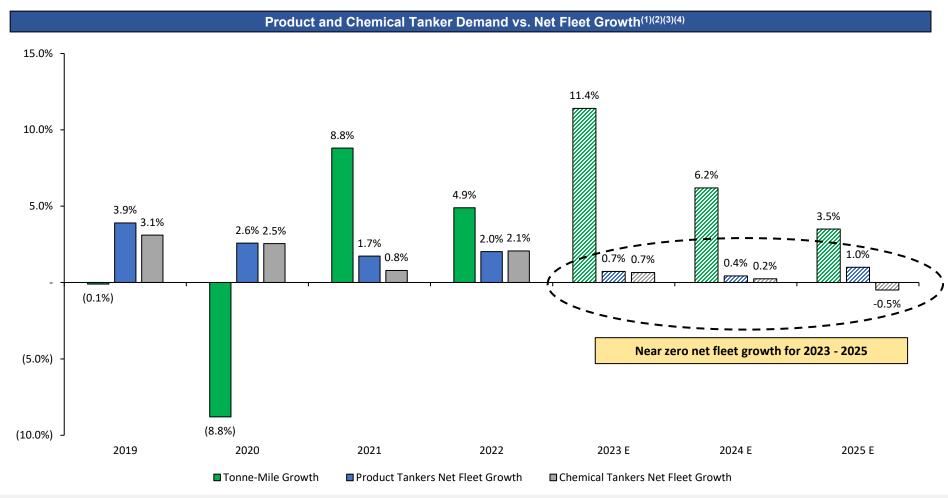
III. Operating and Financial Performance

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# Significant Supply-Demand Gap

### Negligible net fleet growth combined with increasing tonne-miles supports market fundamentals



<sup>1.</sup> Clarksons Shipping Intelligence Network, July 2023



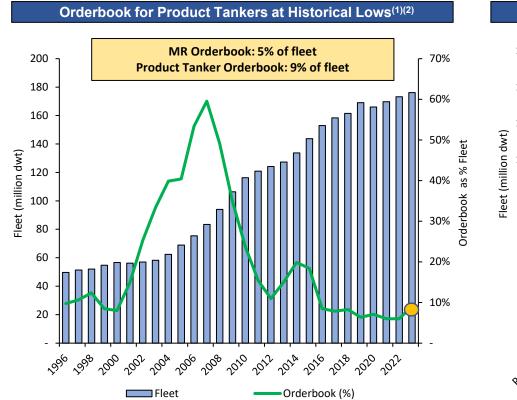
<sup>2.</sup> Management's estimates for product tanker fleet and chemical tanker fleet. Fleet growth is based on number of ships

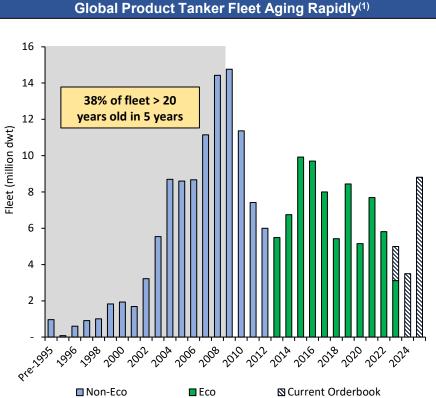
<sup>3.</sup> Annual slippage assumed at 12.5% of deliveries

<sup>4.</sup> Net fleet growth is calculated as deliveries less estimated scrapping

# Aging Fleet & Historically Low Orderbook

### Supply dynamics continuing to highlight product tanker fleet replenishment gap





- Product Tanker Orderbook, with scheduled deliveries over the next four years, is 15.9 million dwt (or only 9.0% of fleet)
- In five years, 69 million dwt (or 38% of fleet) will be > 20 years old (typical scrapping age is 20 25 years depending on market conditions)
- MR orderbook significantly lower at 5.4% of fleet, with 41% of fleet > 20 years old
  - 1. Clarksons Shipping Intelligence Network, July 2023
  - 2. Numbers from 1996 to 2019 are based on internal estimates and numbers from 2020 are based on Clarksons' report



# Robust Long-Term Demand Drivers

### Strong underlying demand growth in product and chemical tanker markets

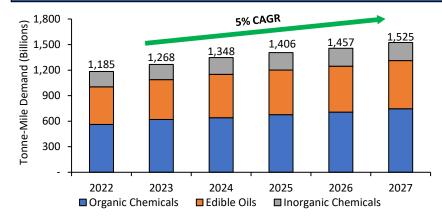
- Russia-Ukraine conflict and EU Refined Products Embargo has heightened energy security concerns and led to a persistent reordering of global product trades
- Underlying oil consumption forecasted for continued growth from pre-pandemic levels<sup>(1)</sup>
- Ongoing trend of refinery dislocation will continue to have a positive impact on product tanker demand, providing an additional layer of growth<sup>(2)</sup>
- Chemical tanker demand forecasted to increase by 5% annually between 2022 and 2027, driven by steady volume growth and increased average voyage distance<sup>(3)</sup>

### 110 105.3 104.8 104.1 103.1 102.3 99.8 97.5 100 Million Barrels / Day 91.7 90 80 70 2020 2021 2022 2023 2024 2025 2026 2027 2028

IEA Forecasting Continued Growth in Oil Demand(1)



Annual Actual Annual Forecast Pre-COVID



- 1. IEA Oil Report 2023
- 2. See slides 21 & 22 for further details
- MSI Chemical Tankers Report, 2Q 2023



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**II.** Product and Chemical Tanker Fundamentals

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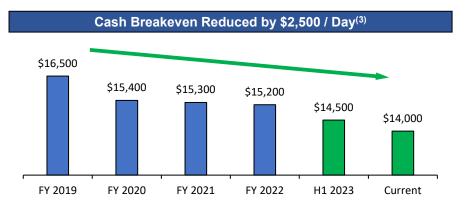
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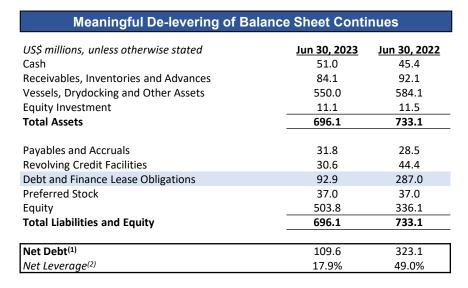


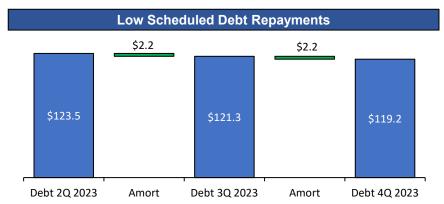
# Continued Focus on Financial Strength

### Robust financial position and conservative capital structure

- Net leverage declined to 17.9% in 2Q 2023, with total net debt of \$109.6 million at the end of June 2023<sup>(1)(2)</sup>
- Cashflow breakeven level at approximately \$14,000 per day as a result of effective cost control, reduced debt levels and access to revolving facilities<sup>(3)</sup>
- Strong liquidity position at quarter end, comprising \$51.0 million of cash and \$204.6 million of undrawn revolving facilities
  - Increased revolving capacity by \$49.3mln by converting portion of term loan facility to revolver
- Ardmore continues to focus on optimizing TCE performance, managing costs and preserving a strong balance sheet







- 1. Net Debt = Total Debt plus Preferred Stock less Cash
- 2. Net Leverage = (Total Debt plus Preferred Stock less Cash) / (Total Debt plus Preferred Stock and Equity less Cash)
- Normalized cash breakeven replaces actual capex with 5-year average capex



# Financial Highlights

### Resilient TCE performance and effective cost control

- Adjusted earnings of \$23.7 million, or \$0.57 per share, for 2Q 2023<sup>(1)</sup>
- Adjusted EBITDAR<sup>(2)</sup> (i.e., EBITDA plus bareboat equivalent lease expense) of \$37.1 million in 2Q 2023 (full bridge on slide 25)
- Continued de-levering is minimizing impact of rising interest rate environment; benefit from interest rate swaps in 2Q 2023 as well
- Company continues to focus on cost control and efficiency improvements
- Refer to slide 26 for 3Q 2023 guidance numbers

Fleet TCE <sup>(3)</sup>					
2Q 2023 2Q 202					
MR <sup>(4)</sup>	\$27,460	\$30,739			
Chemical Tankers \$24,555 \$20,254					
Fleet Average \$26,541 \$27,806					

Focus Remains on Cost Control a	and Efficiency Im	provements
	Three Mo	nths Ended
US\$ millions, unless otherwise stated	Jun 30, 2023	Jun 30. 2022

US\$ millions, unless otherwise stated	Jun 30, 2023	Jun 30, 2022
EBITDAR <sup>(2)</sup>	\$37.1	\$43.4
Adjusted earnings <sup>(1)</sup>	\$23.7	\$28.9
Adjusted Diluted EPS <sup>(1)</sup>	\$0.57	\$0.81
GAAP profit	\$23.7	\$28.8
Vessel operating expenses TC-in expense:	\$15.3	\$15.9
Operating expense	\$2.2	\$1.2
Vessel Lease expense	\$2.1	\$1.1
Depreciation and amortization	\$7.7	\$7.9
Overhead	\$5.8	\$5.3
Interest expense	\$2.8	\$4.8
Preferred dividend	\$0.8	\$0.8
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<sup>1.</sup> Adjusted earnings / (loss) and adjusted diluted EPS are non-GAAP measures. A definition of these measure and a reconciliation to their nearest GAAP comparable measures are included within Ardmore's earnings release for June 30, 2023



<sup>2.</sup> The sale and charter back of the Ardmore Sealeader, Sealifter and Sealancer has led to a change in the presentation of time-charter-in expense on the Income Statement. EBITDA and EBITDAR are not items recognized by U.S. GAAP (i.e., non-GAAP measures) and should not be considered as alternatives to net income or loss, any other indicator of a company's operating performance required by U.S. GAAP. The definitions of EBITDA and EBITDAR used here may not be comparable to that used by other companies. See slide 25 for more details

<sup>3.</sup> Time Charter Equivalent ("TCE") daily rate represents net revenue (revenue less voyage expenses) divided by revenue days. Revenue days are the total number of calendar days the vessels are in the Company's possession less off-hire days generally associated with drydocking or repairs. Net revenue utilized to calculate TCE is determined on a discharge-to-discharge basis

<sup>4.</sup> Basis MR-Eco Design spot TCE rates

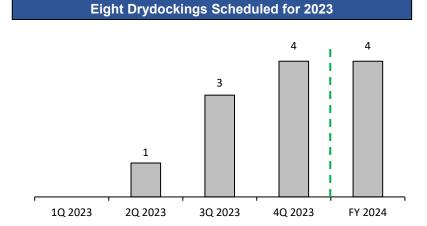
# Fleet and Operational Highlights

### Continuing to invest in the fleet to further optimize operating performance

- Significant investment in the fleet beyond routine drydockings
  - Eight drydockings in 2023 at an estimated cost of \$13mln
  - Incremental capex of \$28mln, comprising scrubber installations and a number of other performance enhancing technologies as well as ballast water treatment systems
- Starlink being rolled out across the fleet to provide better connectivity, benefitting crew welfare and facilitating enhanced realtime monitoring of vessel performance
- Operationally, fleet continues to perform at high level with on-hire availability of 99.3% for 2Q 2023

**Scrubber Installation** 

# A GEITTEE

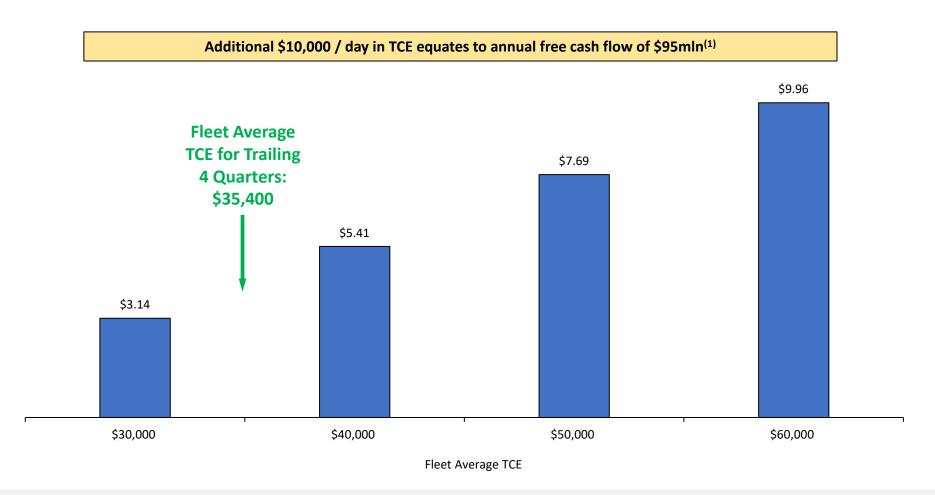






# Significant Operating Leverage

For every \$10,000 / day increase in TCE rates, EPS expected to increase by ~\$2.30 / share annually<sup>(1)(2)</sup>



<sup>1.</sup> Calculations based on existing cost structure and assumes (a) fleet of 26 vessels, (b) utilization of 99%, (c) 41.3 million shares as of June 30, 2023. Assumes no change in tax rate, cost of debt or share count



<sup>2.</sup> Calculation based on normalized breakeven level

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# Summary

### Market:

- ▼ TCE rates continue to be elevated and well above our cash breakeven levels, with seasonal strength anticipated in the coming months
- ▼ The effect of the EU Embargo accelerating tonne-mile demand
- Wide supply-demand gap supports strong product and chemical tanker fundamentals

### Company:

- Continued strong TCE performance with effective cost control
- Robust financial position and low cash breakeven levels
- Pursuing all capital allocation priorities simultaneously, including investment in vessel upgrades to reduce carbon emissions and boost cash flow





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# **Dividend Payment**

- In line with our consistent Dividend Policy, Ardmore is pleased to declare a quarterly cash dividend for 2Q 2023 of \$0.19 per share
  - Quarterly dividend calculated as one-third of adjusted earnings<sup>(1)</sup>
  - The dividend will be paid on September 15, 2023, to all shareholders of record on August 31, 2023

Dividend Calculation	
	Three Months Ended Jun 30, 2023
Adjusted Earnings before exclusions	\$23,659,000
Exclusions:	
Unrealized losses	-
Non-recurring items	
Adj. Earnings (for purposes of dividend calc.)	\$23,659,000
Dividend to be paid	\$7,886,000
Number of Shares Outstanding	41,295,555
Dividends per Share	\$0.19

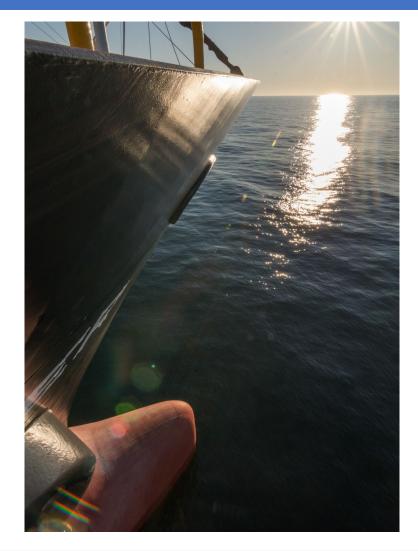
<sup>1.</sup> Adjusted Earnings is a non-GAAP financial measure and represents net income / (loss) attributable to common stockholders excluding gain or loss on sale of vessels and write-off of deferred finance fees because they are considered to be not representative of the Company's operating performance. For the purposes of the quarterly dividend calculation, Adjusted Earnings will exclude the impact of unrealized gains / (losses) and certain non-recurring items.



# Refinery Summary and Seaborne Product Trade

Regional Refinery Shift <sup>(1)(2)</sup>					
Region	Closures 2020 - 2026	Openings 2023 - 2026			
Europe	1.2	0.1			
Australia	0.5	-			
Middle East	-	0.6			
Africa	0.2	1.0			
America	1.8	0.6			
China	1.0	1.0			
Asia (excl. China)	1.7	6.2			
Total (mbd)	6.3	9.5			

Seaborne Product Trade Balances <sup>(3)</sup>					
2023 F 2024 F					
Region	Imports	orts Exports Imports		Exports	
Middle East	1.0	4.6	0.9	4.9	
North America	2.0	2.8	2.3	2.8	
China	0.8	1.0	0.8	1.1	
Asia (excl. China)	6.9	6.1	7.3	6.4	
Europe	6.1	5.2	6.4	5.1	
Latin America	2.6	8.0	2.6	0.9	
Africa	2.1	0.5	2.1	0.7	
FSU	-	2.6	-	2.5	
Australasia	1.1	-	1.2	-	
Other	1.0	-	0.8	-	
Total Trade (mbd)	23.6	23.6	24.4	24.4	



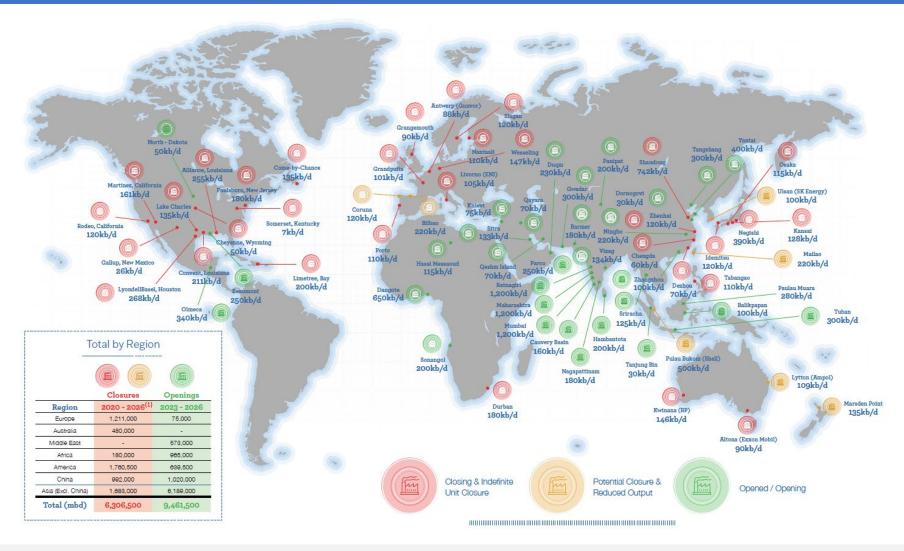


<sup>1.</sup> Data sourced from Clarksons, Reuters, S&P Global, Barclays and Argus Media

<sup>2.</sup> Closures based on announcement periods

<sup>3.</sup> Clarksons Shipping Intelligence Network, Oil & Tanker Outlook, June 2023

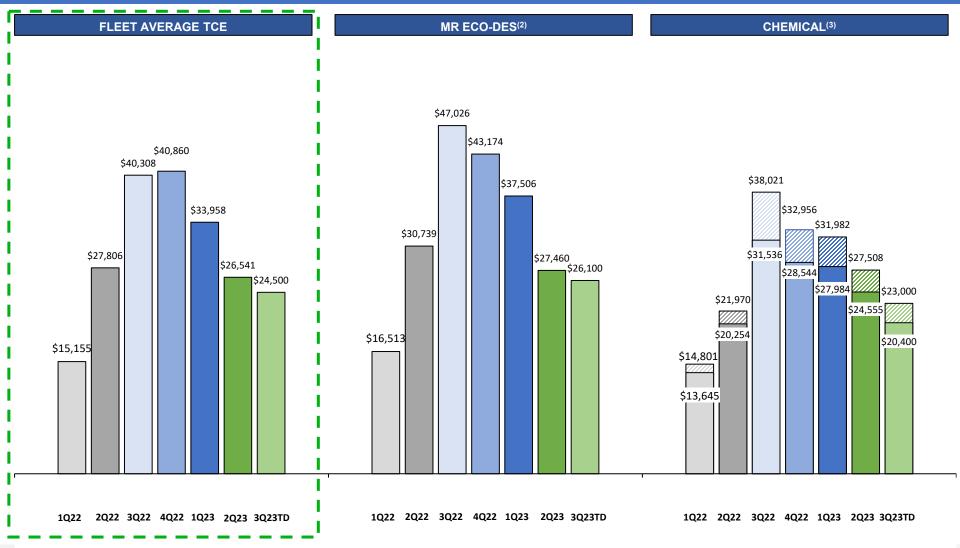
# Refinery Dislocation Boosting Tonne-Mile Demand<sup>(1)</sup>



1. Closures based on announcement periods



# Ardmore Product and Chemical Tanker Rates(1)



<sup>1.</sup> Ardmore currently has no scrubbers on its vessels. MRs with scrubbers are estimated to have earned a premium in 2Q 2023 in the range of \$1,600 / day to \$2,600 / day based on the price spread between HSFO and VLSFO / MGO

<sup>3.</sup> Chemical tanker TCE capital adjusted is the adjustment made to actual TCE for capital invested relative to an MR. The objective is to show present rates comparable to MR rates to assess relative performance. Capital invested is based on analyst consensus market value of 2015-built vessels as follows: \$34.9 million for an MR, \$33.2 million for a 37k dwt coated IMO2 vessel. \$26.2 million for a 25k dwt coated IMO2 vessel



<sup>2.</sup> Figures based off MR-Eco Design spot TCE rates

# Fleet Profile

### **High Quality Vessels**

- Modern, highly fuel-efficient fleet is well ahead of industry targets for carbon reduction and ship efficiency
- Average age of owned fleet 9.2 years<sup>(1)</sup>
- Built at high-quality yards in Korea and Japan
- Quality fleet = lower operating cost, higher utilization and maximum value appreciation
- Continuing to invest in the fleet and team to optimize performance and trade across the spectrum of refined products and chemicals

Vessel Name	Ownership	Туре	Dwt Tonnes	IMO	Built	Country	Flag	Specification
Ardmore Seahawk	Leased	Product/Chemical	49,999	2/3	Nov-15	Korea	MI	Eco-design
Ardmore Seawolf	Leased	Product/Chemical	49,999	2/3	Aug-15	Korea	MI	Eco-design
Ardmore Seafox	Owned	Product/Chemical	49,999	2/3	Jun-15	Korea	MI	Eco-design
Ardmore Sealion	Owned	Product/Chemical	49,999	2/3	May-15	Korea	MI	Eco-design
Ardmore Engineer	Owned	Product/Chemical	49,420	2/3	Mar-14	Korea	MI	Eco-design
Ardmore Seavanguard	Owned	Product/Chemical	49,998	2/3	Feb-14	Korea	MI	Eco-design
Ardmore Exporter	Owned	Product/Chemical	49,466	2/3	Feb-14	Korea	MI	Eco-design
Ardmore Seavantage	Owned	Product/Chemical	49,997	2/3	Jan-14	Korea	MI	Eco-design
Ardmore Encounter	Owned	Product/Chemical	49,478	2/3	Jan-14	Korea	MI	Eco-design
Ardmore Explorer	Owned	Product/Chemical	49,494	2/3	Jan-14	Korea	MI	Eco-design
Ardmore Endurance	Owned	Product/Chemical	49,466	2/3	Dec-13	Korea	MI	Eco-design
Ardmore Enterprise	Owned	Product/Chemical	49,453	2/3	Sep-13	Korea	MI	Eco-design
Ardmore Endeavour	Owned	Product/Chemical	49,997	2/3	Jul-13	Korea	MI	Eco-design
Ardmore Seaventure	Owned	Product/Chemical	49,998	2/3	Jun-13	Korea	MI	Eco-design
Ardmore Seavaliant	Owned	Product/Chemical	49,998	2/3	Feb-13	Korea	MI	Eco-design
Ardmore Seafarer	Owned	Product	49,999	_	Jun-10	Japan	SG	Eco-mod
Ardmore Defender	Owned	Product/Chemical	37,791	2	Feb-15	Korea	MI	Eco-design
Ardmore Dauntless	Owned	Product/Chemical	37,764	2	Feb-15	Korea	MI	Eco-design
Ardmore Chippewa	Owned	Product/Chemical	25,217	2	Nov-15	Japan	MI	Eco-design
Ardmore Chinook	Owned	Product/Chemical	25,217	2	Jul-15	Japan	MI	Eco-design
Ardmore Cheyenne	Owned	Product/Chemical	25,217	2	Mar-15	Japan	MI	Eco-design
Ardmore Cherokee	Owned	Product/Chemical	25,215	2	Jan-15	Japan	MI	Eco-design
T Matterhorn <sup>(2)</sup>	TC-In	Product	47,981	_	Dec-10	Japan	PA	Eco-mod
Hansa Sealeader <sup>(3)</sup>	TC-In	Product	47,463	_	Aug-08	Japan	MI	Eco-mod
Hansa Sealifter <sup>(3)</sup>	TC-In	Product	47,472	_	Jul-08	Japan	MI	Eco-mod
Hansa Sealancer <sup>(3)</sup>	TC-In	Product	47,451	_	Jun-08	Japan	MI	Eco-mod
MT Aurelia <sup>(4)</sup>	Managed	Product/Chemical	24,017	2	Feb-06	Croatia	GI	Eco-mod
Total		27	1,187,565		9.2(1)			

<sup>1.</sup> Average age of owned and leased ships as at August 1, 2023



<sup>2.</sup> Chartered in a 2010-built MR until September 2023 plus an 18-month option

<sup>3.</sup> Chartered in June / July 2022 for two years plus one year option

<sup>4.</sup> Commercially managed Carl Büttner 24,000 dwt chemical tanker

# EBITDA + vessel lease expense component (i.e. EBITDAR)

	Three months ended	Twelve months ended
Reconciliation of net income / (loss) to EBITDAR <sup>(1)</sup>	June 30, 2023	June 30, 2023
In thousands of U.S. Dollars		
Net income	24,507	184,364
nterest income	(606)	(1,286)
nterest expense and finance costs	2,825	13,770
ncome tax	240	461
Jnrealized gains on derivatives	-	(2,030)
Depreciation	6,814	28,260
mortization of deferred drydock expenditures	895	3,907
oss from equity method investments	331	749
BITDA	35,006	228,195
oss on vessels sold	2,070	9,734
ADJUSTED EBITDA	37,076	237,929
Plus: Vessel lease expense component	-	-
ADJUSTED EBITDAR	37,076	237,929
Enterprise Value / Adjusted EBITDAR <sup>(2)</sup>	4.2x	2.6x

- EBITDAR<sup>(1)</sup> (i.e., EBITDA plus bareboat equivalent lease expense) is a metric to enable a comparable valuation with IFRS reporting peers, as Ardmore reports under U.S. GAAP, while most of our peers report under IFRS
- IFRS differs from U.S. GAAP in its presentation of lease expense by including it in depreciation, whereas U.S. GAAP does not; as a consequence, vessels that are chartered in for greater than one year result in higher EBITDA under IFRS than U.S. GAAP
- Therefore, to assist in the process of a like-for-like valuation, we utilize "EBITDAR" as comparable to "EBITDA" reported by IFRS peers



<sup>1.</sup> EBITDA and EBITDAR are not items recognized by U.S. GAAP (i.e., non-GAAP measures) and should not be considered as alternatives to net income or loss, any other indicator of a company's operating performance required by U.S. GAAP. The definitions of EBITDA and EBITDAR used here may not be comparable to that used by other companies

<sup>2.</sup> Enterprise Value is calculated as market capitalization as at June 30, 2023 + total net debt + preferred stock, while Adjusted EBITDAR is based on 2Q 2023 EBITDAR extrapolated for four quarters

# Ardmore Indicative Guidance 3Q 2023(1)

MR Eco-Design Spot TCE: \$26,100 (45% fixed)

Chemical Tanker Fleet TCE: \$20,400 (63% fixed)

Revenue Days: 2,230

Operating Expenses: \$15.5 million

Charter-In Expenses: \$4.0 million

**Depreciation and Amortization:** \$8 million

Overhead (Commercial and Corporate): \$5.5 million

Interest Expense and Finance Costs: \$3.0 million



<sup>1.</sup> NOTE: This table provides guidance by Company management about current expectations for the listed items during the quarter ending September 30, 2023. These expectations represent forward-looking statements, and actual results for 3Q may differ materially from the amounts above. Assumptions underlying information in the table include, among others: applicable spot rates consistent with average 2Q TCE rates to date during 3Q; average fleet utilization of 99%; expense levels consistent with those for 2Q to date during 3Q on a per vessel basis; no changes in interest rates or amount of outstanding debt for remainder of 3Q. Factors that may cause the Company's actual results for 3Q to vary materially from those set forth in the table include, among others: actual fleet size, charter rates obtained by the Company, vessel employment, operating and other costs, inflationary impacts and interest rates.

